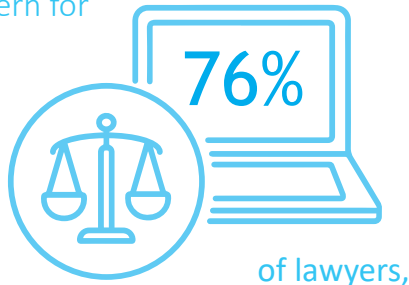


POST-COVID FACTSHEET FOR THE LEGAL SECTOR

The COVID-19 pandemic has had a major impact on the way legal professionals in law firms work with their colleagues, clients and in the courtroom.



Despite the increasing **importance of legal technology** being a key concern for



only **28%** said their organisation is **well prepared** for it –



demonstrating a **SIGNIFICANT GAP** between the trend and the readiness to address it.

HOWEVER,

COVID-19 pushed law firms to adapt and evolve, accelerating the legal technology landscape.

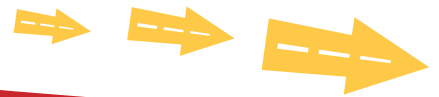
More than half

of law firms indicate that they will **work from home** more in the future.



62%

of legal professionals also say that they will increasingly **collaborate remotely** with colleagues and third parties going forward.



“Disruption caused by the global pandemic will have far-reaching, long-term and structural impact across the legal industry.”

”



66%

of law firms report that they will improve the way they **virtually/digitally communicate** with clients.

Most respondents across Europe see changes to the courtroom coming, with



41%

expecting **an acceleration of remote, virtual hearings** as a new way to interact with judges in the future.

56%

of law firms in Europe indicate that their **need for legal technology solutions** has increased as a result of the COVID-19 crisis.

The **investment in legal solutions** will stay the same or increase moving

ahead for **64%** of law firms.

Firms are forecasting a **10-20% drop** in revenue for the 2020/2021 financial year.

LawSpace from the entrust IT Group allows necessary technology investments be made, while absorbing the costs into a monthly recurring model.

