Consultancy Services

entrustIT have a wide range of skills that are available through our short term consultancy service. Assignments can be as short as one week or as long as one year, depending on the nature of your need.

We are able to provide skilled It professionals to support consultancy in any of the following areas:

- Windows Infrastructure
- Virtualisation (VMware, HyperV and XenServer)
- Networking (WAN and LAN)
- Managed wireless solutions
- Management Information Systems
- On-premise managed Services
- Co-location and hosting services
- Server Based Computing, VDI and Citrix

And for the following verticals

- Financial Services - Insurance
- Financial Services - Mortgage Servicing & Origination
- Legal
- Manufacturing

Typically consultancy for the installation of a technology such as virtualisation would be for several days, whereas an assignment as Virtual IT Director would be for one or two days per week, but based on a term of six months or more.

Specialist Consultancy
Virtual IT Director

The size of your organisation and sometimes the nature of your business, will determine whether your organisation will need a senior management figure that is seen as Head of IT. entrustIT have several consultants that perform the role of IT Director or IT Manager for our clients. These assignments are typically part-time and are for one or two days per week. The IT Director/CIO will work at board and senior management level within your business, so as to understand your company plans and help to build a strategy for IT if none exists. He or she will then help to cost the strategy and remain to assist with its implementation if needed.

Occasionally large clients use us for interim IT Director assignments, which allows them time to hire a full-time recruit.

Virtual IT Manager

The IT manager uses your IT strategy to develop an IT roadmap. He or she will take on the operational responsibility for delivery until you no longer need them or you recruit someone permanent. The IT manager will give direction to your suppliers, deal with service escalations, priority setting and lead any projects or change programmes. He or she will typically handle HR for your IT staff and report directly to your IT Director.

Project management
Hiring an external project manager to manage your internal projects has a number of benefits for your company:-

- You get a professional, qualified project manager who will bring certain disciplines to the project

- The members of the project team will have a different relationship with our project manager, this leads to a more formal and structured delivery of the tasks

- Our project manager will insist on more rigid controls and reporting, with fewer assumptions being made.

- You don't lock in internal resource that is needed elsewhere within your business.

Our project managers are trained in PRINCE2 (PRojects IN Controlled Environments. PRINCE2 is a de- facto standard used extensively by the UK Government and is widely recognised and used in the private sector, both in the UK and internationally.

Service Desk
We also have expertise in ITIL, with people trained to the latest version 3 of IT service management best practice. Our ITIL consultancies have included an independent review of an IT departments working practices, leading to suggested recommendations to improve service for their company.

Consultancy Rates

Consultancy Role	Hourly Rate	Daily Rate
Virtual/Interim IT Director / CIO	£125.00	£1,000.00
Virtual/Interim IT Manager/Head of IT	£100.00	£ 800.00
Project Manager	£ 90.00	£ 720.00
Business Analyst	£ 75.00	£ 600.00
IT Technical Specialist	£ 90.00	£ 720.00